PRESS RELEASE

PT TOTAL BANGUN PERSADA Tbk

Wednesday, August 29, 2018

We hereby inform our media partners regarding PT TOTAL BANGUN PERSADA Tbk ("Company") performance in the year 2018, targets for the year 2019, and other information which is deemed necessary to be disclosed by the Company, is as follows:

A. Performance of The Company in 2018

- 1. As of the second quarter of 2018 (Q2-2018), the Company has recorded a Net Profit of Rp 123 Billion and Revenue of Rp 1.37 Trillion.
- The Contract Signed achieved by the Company as of August 2018 is Rp. 2.60 Trillion, the projects includes High-rise Residential, Office, Education, Hotel, and Mixed Used Development projects.
- 3. A sum of Rp 9.60 Trillion of the Company's Project Pipeline is still in close calculation, where private projects dominates the Company's portfolio.

B. The Company's Target

- The Company's New Signed Contract target for 2018 is set at Rp 4 Trillion, Revenue at Rp 2,6 Trillion (revised from the previous target of Rp 3.1 Trillion), and Net Profit at Rp 210 Billion (revised from the previous target of Rp 250 Billion)
- 2. New Signed Contract target for 2019 is Rp 4 Trillion with Revenue target at Rp 3.1 Trillion and Rp 2.5 Billion as Net Profit target.

C. <u>CAPITAL EXPENDITURE (CAPEX)</u>

- Capital Expenditure (Capex) in the year 2018 is 18.6 Billion from the allocated budget of Rp 50 Billion.
- 2. The Company has allocated a budget of Rp 30 Billion for the year 2019, which is planned to be used for project equipment, IT equipment, software, and others.

It is thus conveyed. For further inquiries or information please contact: Mr Mahmilan. SW tel. (021) 5666-999 ext 680 or via email: corsec@totalbp.com or mahmilan@totalbp.com.